

Join the Future of Fossil-Free Aviation

# Senior Advisor Regulatory Markets & Public Affairs

**Location:** Norway, Germany, Finland | **Start Date:** as soon as possible | **full time** | **Experience:** 5 years

Are you ready to help turn regulation into real-world climate solutions?

At Norsk e-Fuel, we are driving the energy transition in aviation by converting CO<sub>2</sub> and water into synthetic, sustainable fuels. Our ambition is to industrialize power-to-liquid production and replace fossil fuels in aviation; at scale and for the long term.

Founded in 2019, we bring together leading technology innovators, engineers, and industrial partners. Together, we are building a new industry by developing e-Fuel production facilities across the Nordics.

To strengthen our team, we are looking for a Senior Advisor with a strong understanding of regulatory-driven markets ideally with a focus on energy or fuel. In this role, you will bridge policy and business understanding to regulatory frameworks and translate implications into concrete commercial opportunities and value propositions.

## What You Will Do

In your position at Norsk e-Fuel, you will work at the intersection of regulation, markets, and commercial strategy, helping shape how Norsk e-Fuel captures value in a policy-driven industry. Your responsibilities will include:

- **Shape commercial strategies in regulatory-driven markets**  
Analyze regulatory frameworks, incentives, market developments and compliance mechanisms to refine and build the company's business case
- **Translate regulatory impact into product value**  
Analyze and quantify how different regulatory regimes shape the value of e-fuels and communicate this clearly to different stakeholders
- **Apply market and regulatory insights to project and investment decisions**  
Ensure project structures and revenue assumptions reflect market conditions and evolving regulatory frameworks
- **Engage in EU policy and industry initiatives**  
Monitor and contribute to relevant platforms and associations (e.g. CO<sub>2</sub> Value Europe, ReFuelEU Aviation-related forums, industry alliances) to stay at the forefront of market developments and impact policy development

- **Contribute to targeted policy engagement**  
Support well-positioned, high-impact stakeholder interactions (e.g. consultations, working groups, key meetings) to help shape regulation and public funding mechanisms in line with commercial priorities
- **Ensure internal alignment**  
Translate complex regulatory developments into actionable insights for commercial, finance, and project teams
- **Support fundraising and funding applications**  
Actively contribute to funding proposals (e.g. EU and national programs) and support the application processes with regulatory and business insights
- **Support national policy engagement**  
Link EU policy frameworks to national policies and funding to ensure coherence across levels

## What We Offer

- Be part of a mission to de-fossilize aviation and contribute to mitigating climate change
- Work alongside top experts in project development, carbon capture, hydrogen production, and renewable energy
- Enjoy 30 days of vacation (6 weeks)
- Benefit from comprehensive personal and travel insurance, including family coverage (applicable when based in Norway)
- Take advantage of education and development options for professional growth
- Work in modern, collaborative office spaces in Oslo with subsidized lunches
- Enjoy the flexibility of remote work options
- Be part of a culture of trust that values creativity, innovation, and professional growth, where your work will directly shape our strategy and impact the climate
- Being an expert from day one is not expected; there is space for development and growth

## Your Profile

- 5 years of experience in public affairs and policy work, business development, consulting, and/or a related field
- Strong understanding of regulatory-driven markets (experience with EU policy frameworks is a plus)
- Ability to translate complex regulation into commercial implications and business cases
- Excellent communication skills in English (Nordic languages are a plus)
- Comfortable speaking in public and presenting to diverse audiences
- Experience working with or towards commercial partners and stakeholders across the value chain is an advantage
- Proactive, structured and able to manage multiple topics in a dynamic environment
- Willing to travel as required for meetings, events and stakeholder engagement

## **How to Apply:**

Please submit your application through [Finn.no](https://www.finn.no). If you're unable to create a profile on the platform, you may submit your application via email at [career@norsk-e-fuel.com](mailto:career@norsk-e-fuel.com)\*. You only need to use one of these methods to apply. Please include the following in your application:

- Subject: Position you are applying for + Full Name
- Cover Letter and CV
- Earliest Start Date

Join us and help create a fossil-free future for aviation!

\*Please note that the given e-mail address is a distributor with several recipients. We process your personal data confidentially and in accordance with our privacy policy. The information is used solely for recruitment purposes and is not retained longer than necessary.